## 2014 Trade Show at the Coralville Marriott, October 24, 2014 26<sup>th</sup> Annual Landlords of Iowa State Convention, Oct 23, 24, & 25 300 East 9<sup>th</sup> Street, Coralville, Iowa 52241

Theme: Together We Solve Landlord / Tenant Problems

We plan on making Real Estate CE Credits available for the Convention!	
Thursday Oct 23, 2014	
10 - 2 Board Meeting	Salad and sandwiches
<b>3:00- Screening Tenants</b>	
<b>Electronic filings</b>	(40 minutes sessions)
Bed Bug update	

5:30

Soup and sandwiches

6:00 Open Discussion Ice Cream Social / Open Bar Bring 10 copies of your monthly newsletter Successful Vendor Member Program Listings IowaHousingSearch & Craig's List & Others Member services Community Buying Group Worst & Best Tenant Experience

Friday October 24, 2014 Trade Show opens Goal 30 Vendors! Basic steps to being a Professional Landlord (Dubuque Area Landlords) Landlord Tenant Legal Issues - Panel of Lawyers Dealing with "Home Rule", Local issues and solutions that effect Landlords (Joe Kelly) Personal Safety Seminar, Chris Smaby (be aware of your surroundings) Small Claims Steps to a winning Strategy Panel of Landlords Landlord Mis-steps and Civil & Criminal actions Attorney General Judge Again we need a controversial Judge Turning Judgments into Cash

5:30 to 6:30 Wine and Cheese Reception6:30 Banquet (Buffet Style)7:30 Key Note Speaker9:00 Entertainment and open bar

Saturday October 25 8:00 Presidents Breakfast 9:00 Legislative Forum (Local State Senators & Representatives hosted by Joe Kelly) 12:00 Pac information

We are looking for great topics and ideas contact: John Dutcher john@balboapt.com 319-240-2497