

**25<sup>th</sup> Annual Landlords of Iowa State Convention**  
**2013 Trade Show at the Isle Casino Hotel, Waterloo September 27**  
**With support & participation of the Iowa Landlord Association**  
**777 Isle of Capri, Waterloo, Iowa 50701**

*“Education & Profitability in today’s Rental Business!”*

**Program Agenda**

**Thursday, September 26, 2012**

4:30 - 7:30 PM	Registration	Upper Lobby
5:00 – 7:30 PM	Landlords of Iowa Board Meeting	Meeting Rm 1
	Interact & View the work LLI Board Meeting	
7:30 – 9:00 PM	Ice Cream Social	Meeting Rm 1

**Friday, September 27, 2012**

7:30 AM– Noon	Registration	Upper Lobby
8:00 – 6:00 PM	<b>Trade Show Opens</b>	<b>Meeting Rm 3</b>
	<b>Visit and support our Sponsors</b>	
8:30 – 8:45 AM	Welcome: Landlords of Black Hawk	
	President Wally Parish	Meeting Rm 2
8:45 – 9:45 AM	Judge Joe Sevcik (His Choice)	Meeting Rm 2
9:45 – 10:15 AM	<b>Break – Visit Vendors</b>	<b>Meeting Rm 3</b>
10:15 – 11:15 AM	Selecting the right Tenant	Meeting Rm 2
	Robin Means & John Dutcher	
11:15 – 11:45 AM	Break – Visit Vendors	Meeting Rm 3
11:45 – 12:15 PM	Electronic Filings Andrew Lietzow	Meeting Rm 2
12:15– 1:15 PM	Lunch Open Discussion	Meeting Rm 2
1:15 – 2:00 PM	1031 Exchanges Ken Tharp	Meeting Rm 2
2:00 – 2:15 PM	<b>Break – Visit Vendors</b>	<b>Meeting Rm 3</b>
2:15 – 3:15 PM	“Buy Smart” Andrew Lietzow	Meeting Rm 2
3:15 – 3:45 PM	<b>Break – Visit Vendors</b>	<b>Meeting Rm 3</b>
3:45 – 4:45 PM	Transferring Property Tax Free	Meeting Rm 2
	Attorney Jack Ackerman	
5:00 – 6:00 PM	Wine & Cheese Reception	2 <sup>nd</sup> Floor Entry
6:00 – 8:00 PM	Banquet Dinner & Keynote Speaker	Main Hall
8:00 – 10:00 PM	Entertainment by	Main Hall
	Open Bar	

**Saturday, September 28**

8:00 – 9:00 AM	President’s Breakfast	Meeting Rm 2
9:00 - 10:15 AM	Waterloo proposed Landlord Licensing	Meeting Rm 2
10:15 – 10:30 AM	<b>Break</b>	
10:30 – 11:00 AM	Pac Formation for LLI & ILA Joe Kelly	Meeting Rm 2
11:00 – 1:00	Iowa Senate & House Rep & Candidates	Meeting Rm 2
1:00	Closing	





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**The menu:**

Thursday 8:00 to 9:30 PM September 26

The Ice Cream Social (Sponsor needed)

Sundaes and Banana Splits will be served by our Board of Directors

Friday September 27

Morning & program Breaks

Water, Coffee & Juice will be available in the Trade Show Area

Assorted Danish, breakfast breads & croissants available in the Trade Show Area.

Lunch the New York Deli

Variety of bread and condiments, thinly sliced deli meats & cheeses – Includes roast beef, smoked turkey, ham, and salami, Swiss cheese, provolone cheese, & American cheese. Relish tray – Includes fresh lettuce, dill pickels, fresh sliced tomatoes, Bermuda onions & banana peppers. Potato & Italian-style pasta salad.

Wine & Cheese Reception 5:00 – 6:30PM Information & Sponsorship is pending

Banquet Dinner 6:30 – 9:30PM Dinner, Speaker, & Entertainment

Slow-roasted prime rib of beef, bouquet of seasonal vegetables, duchess potatoes with chevre, au jus & creamy horseradish.

Or Herb roasted half chicken, rosemary garlic jus, Yukon Gold mashed potatoes and Grilled seasonal vegetables.

Both meals include choice of salad, assorted rolls & butter, coffee or iced tea.

Plus Desert, your choice of home made pie.

Saturday September 28 7:30 to 8:15

The Presidents Breakfast (all are welcome)

The American Classic Breakfast

Orange & grapefruit juices, fresh scrambled eggs, topped with a three cheese blend & fresh chives, the chef's home-style breakfast potatoes, applewood cured bacon, and hearty sausage links, fresh whole and sliced fruit, with honey and cinnamon yogurt dressing and fresh bakery display with creamery butter.

Hotel Reservations: We have reached an agreement with the Isle Casino Hotel for Room rates of \$79. per room, plus tax. You must mention "Landlords of Iowa State Convention". Contact the Isle Casino Hotel on the web or 800-843-4753

John Dutcher  
2013 Convention Chairperson  
Landlordsoflowa.org